



## DMS Economic Outlook for next 12 months

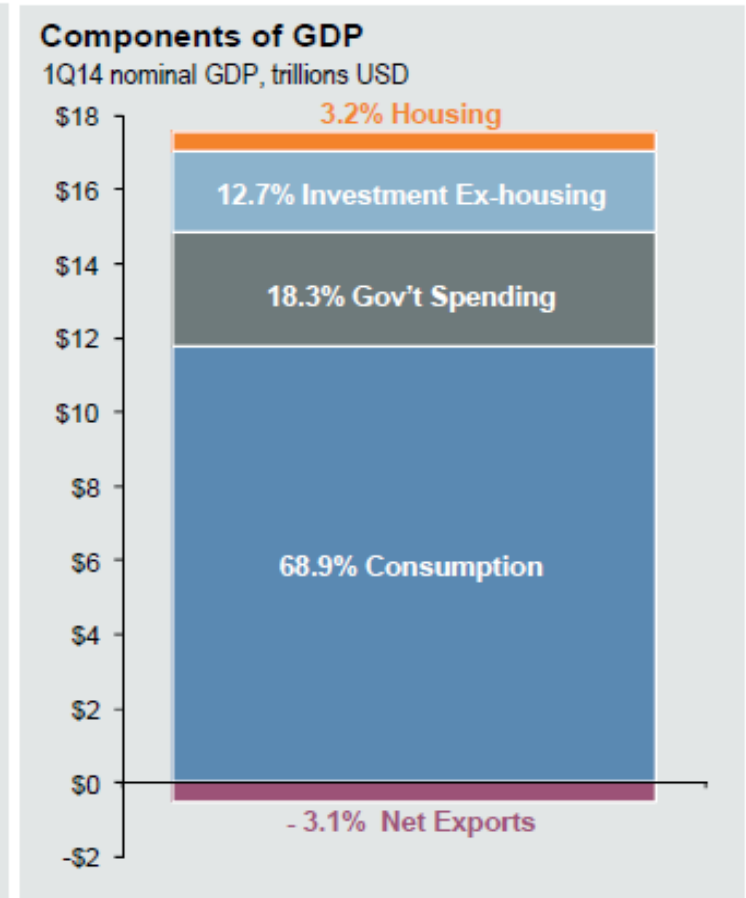
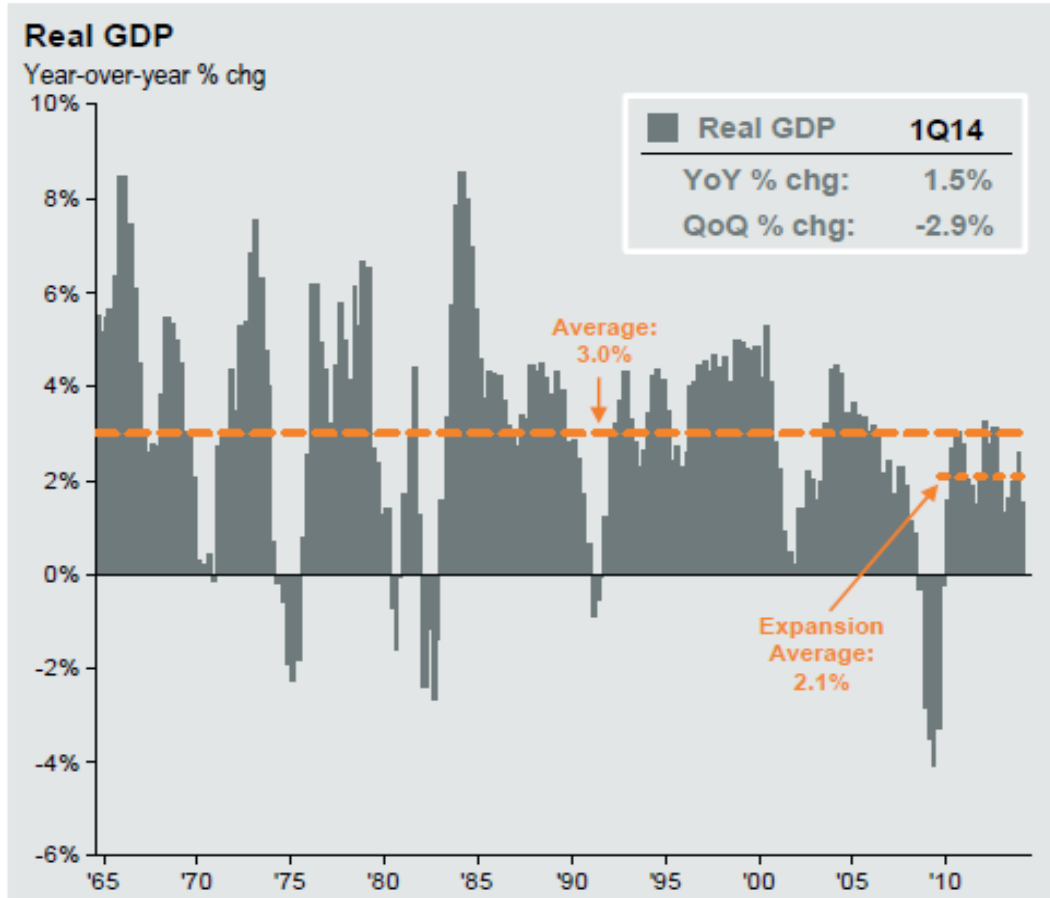
- GDP growth should rebound from a dismal first quarter and settle in at a modest 2%. Growth is constrained as personal consumption remains constrained (approximately 2%). Personal income growth remains below longer term trends due to current slack in labor markets.
- Inflation is expected to remain muted. However, some recent improvements in job growth will allow for the Fed to finish the “tapering” of quantitative easing.
- The yield on the ten year Treasury fell during the quarter from above 3% to approximately 2.75%. Upward pressure on rates will appear despite any short term “flight to quality” due to an increase in stock market volatility.
- International economies will continue their slow recovery throughout 2014. Both the European Central Bank and the Bank of Japan will continue with quantitative easing in attempts to spur GDP growth. The U.S. dollar will strengthen versus the euro and the yen due to the removal of Fed stimulus.
- Growth in emerging markets will be higher than developed markets, even with slowing GDP growth in China. Consumers in emerging market countries continue to increase their percentage of global consumption.

# Market Outlook



Discretionary Management Services, LLC

GDP growth rate during the expansion is below long term trends. GDP growth is primarily influenced by personal consumption.

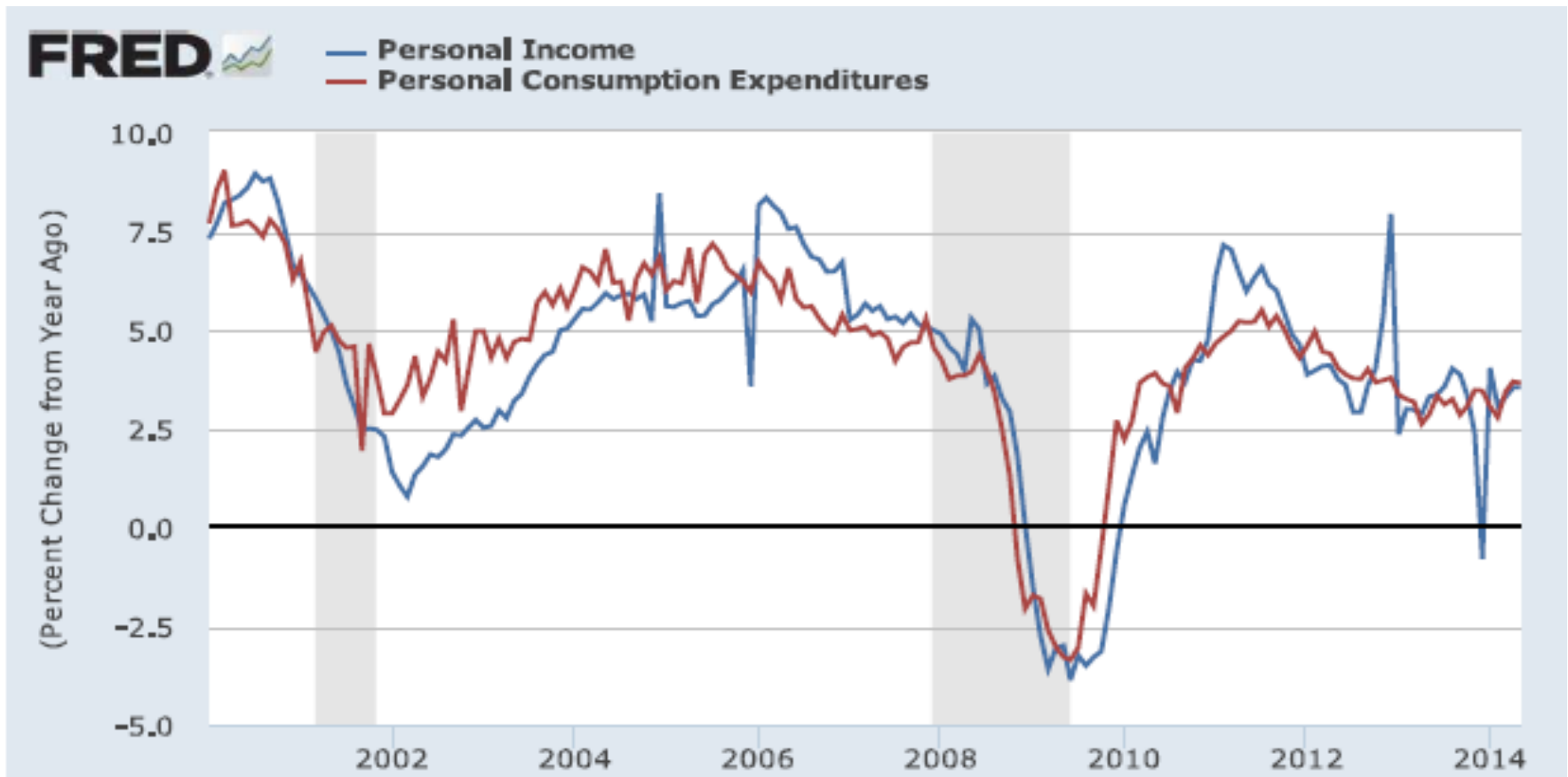


# Market Outlook



Discretionary Management Services, LLC

Personal Income and Consumption growth rates have been lower since 2011's recovery highpoint from the recession.





## DMS Strategic Outlook and Tactical Positions

**Strategic Outlook – Fixed Income:** The trend toward higher interest rates should continue but expect “flight to quality” events as the markets readjust to more volatility in the equity markets.

### **Tactical positions:**

- High yield should outperform in a rising rate environment despite current tight credit spreads. Credit is overweighted versus Treasuries and duration is tilted shorter than benchmarks.
- Commercial real estate is viewed as an attractive yield alternative to bonds, however, queues can delay additions to positions and an increase in interest rates could dampen valuation improvements.
- International bonds are viewed as an attractive complement to domestic bonds due to a mismatch in interest rate cycles.
- Emerging market debt provides diversification and yield potential. Central banks in countries such as Brazil, India and Turkey have increased interest rates and currencies have stabilized as a result.
- Hedge funds with a non-directional (or absolute return focus) are viewed as an attractive uncorrelated option.



## DMS Strategic Outlook and Tactical Positions.

**Strategic Outlook - Equities:** The domestic stock market looks to be fully valued as earnings growth slows. We expect more volatility in domestic equity markets as companies' earnings momentum slows. International developed stocks appear to be undervalued relative to domestic stocks despite continued slow growth in those countries. Emerging market stocks are viewed favorably due to stronger economic growth and attractive valuations relative to developed nations.

### **Tactical positions:**

- Small cap stocks are more underweighted than large cap stocks due to above average P/E multiples. Equities are tilted toward lower beta, higher dividend stocks to reduce volatility and to generate income.
- Stock allocations in developed markets lean toward international stocks as they appear to be undervalued relative to domestic stocks. The relative attractiveness takes into account the lackluster economic growth in Europe and Japan. The ECB and the Bank of Japan will continue their quantitative easing programs.
- Within international equities, emerging markets stocks, comparatively attractive due to their low relative P/E multiples, are equally weighted to target. Unfavorable economic news has been priced into valuations.

# Market Outlook



Discretionary Management Services, LLC

The domestic stock market looks fully valued by various valuation measures.

U.S. Equity: Valuation Measures			Historical Averages			
Valuation Measure	Description	Latest	1-year ago	5-year avg.	10-year avg.	25-year avg.*
P/E	Price to Earnings	15.6x	13.8x	13.4x	13.8x	15.5x
CAPE	Shiller's P/E	25.6	24.4	21.7	22.9	25.1
Div. Yield	Dividend Yield	1.9%	2.0%	2.0%	2.0%	2.1%
PEG	Price/Earnings to Growth	1.5	0.8	1.1	1.7	1.4
P/B	Price to Book	2.8	2.6	2.2	2.4	2.9
P/CF	Price to Cash Flow	11.0	10.3	8.9	9.5	10.6
EY Spread	EY Minus Baa Yield	1.7%	1.5%	2.0%	1.2%	-0.7%

P/E – Price to earnings ratio

CAPE – Cyclically adjusted price to earnings ratio

PEG – Price to Earnings ratio compared to growth rate

P/B – Price to book ratio

P/CF – Price to cash flow ratio

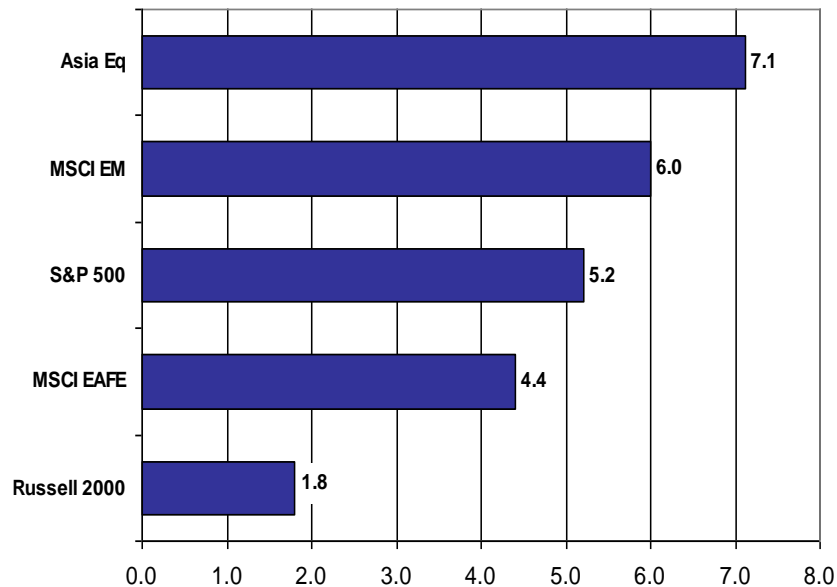
EY Spread – Earnings yield spread to Treasuries



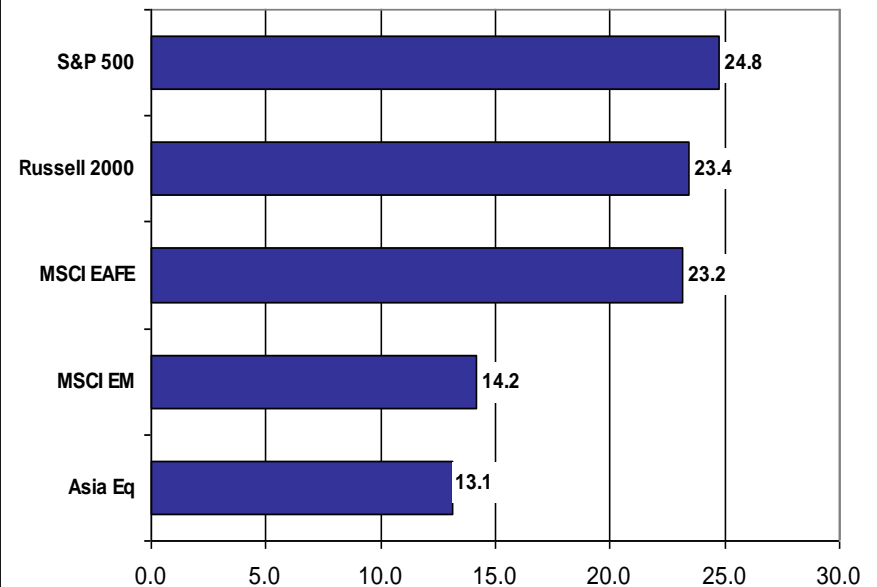
## Equity Returns by Tactical Strategy

- Trimmed US Small Cap positions due to high P/E multiples brought about by strong performance.
- International Equities underweight position reduced to take advantage of low relative P/E multiples.
- Added to Emerging Markets Equities during quarter to take advantage of relative undervaluation.

3-Month Market Performance by Asset Class



Annual Market Performance by Asset Class





## Fixed Income Returns by Tactical Strategy

- High-yield corporate bonds are still viewed favorably given a mildly improving economic outlook and continuing low default rates.
- Continued the overweight in investment grade credit as it is attractive relative to US Treasuries.
- Maintained the a shorter duration of portfolios versus the benchmark in anticipation of increasing interest rates.

